

2023 **Regional Insights**

Newport Beach

Which is it?



GRESB

-or-

GRES-BEE

Sustainability

-or-

ESG





Enhanced Risk Management

Structured Non-Financial Data

Global Best Business Practices



COSO Internal Control Framework

Structured Non-Financial Data

Risk Management | Business Value | Competitive Positioning | Client Servicing



Environmental

Energy consumption

Water use metrics

Waste generation

GHG emissions – all scopes

Science-based targets

Climate risk assessments

Management systems

3rd party ratings [LEED, etc]

Social

Risk assessments

Training & development

Tenant satisfaction

Employee engagement

Health & well being

Diversity & inclusion

Supply chain monitoring

Community impacts

Governance

Decision accountability

Personnel targets

Reporting & transparency

Industry leadership

Transitional risk assessments

Whistleblower protections

Policies - green leasing & Tl's

Data process reviews & audits







Assess and benchmark ESG performance of real assets, providing standardized and validated data to capital markets.

About GRESB



Tailored ESG Framework :: Real Estate + Infrastructure

Due Diligence -- new allocations / investments

Engagement – existing investment positions

LP Material Issues -- 1st + 2nd order

KPI Metrics + Measures – management + reporting

Academic Roots

Maastricht University + UC Berkeley

Evolving ESG Indicators

Designed to advance + progress the global institutional investment industry

ISO 14001 :: Plan | Do | Check | Act

Over 14,000 cumulative benchmark submissions since 2009

GRESB :: Components | Aspects | Indicators





Management **Component**

Performance Component

Development Component

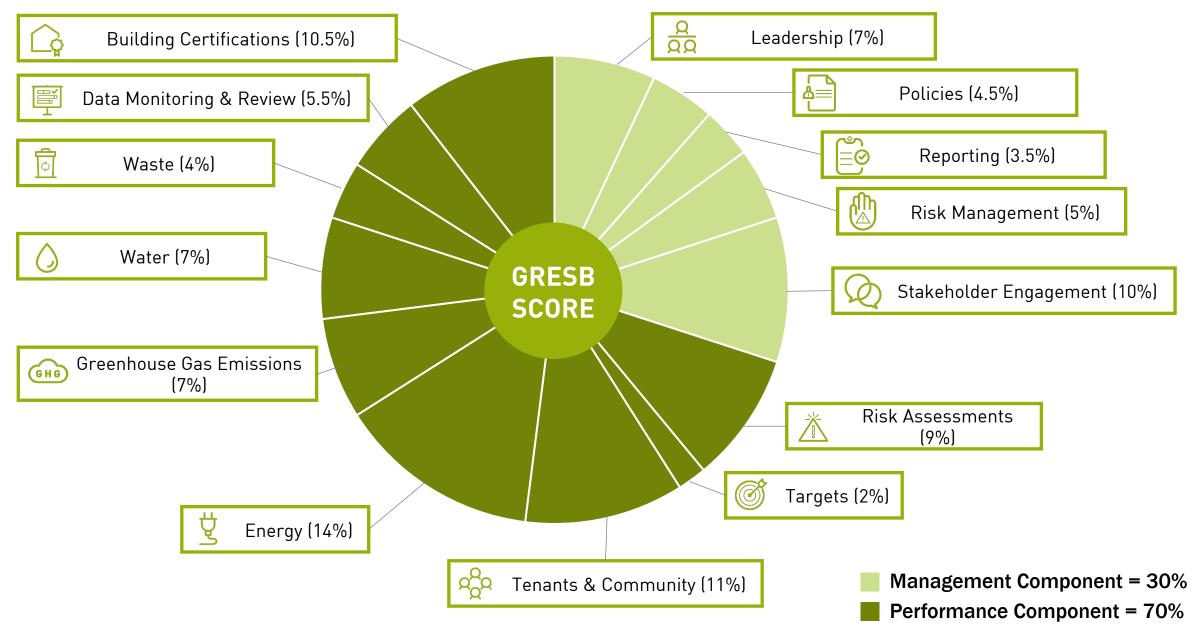
<u>Ω</u> ΩΩ	A			Q
Leadership	Policies	Reporting	Risk Management	Stakeholder Engagement

	Ø	QQ Q	벛	СНС
Risk Assessment	Targets	Tenants & Community	Energy	Greenhouse Gas Emissions
\Diamond	ि	iii H	Ç	
Water	Waste	Data Monitoring & Review	Building Certifications	

	4	Ç	벟
ESG Requirements	Materials	Building Certifications	Energy
\Diamond	ि	Q	
Water	Waste	Stakeholder Engagement	

GRESB Real Estate Aspects & Scoring Weights



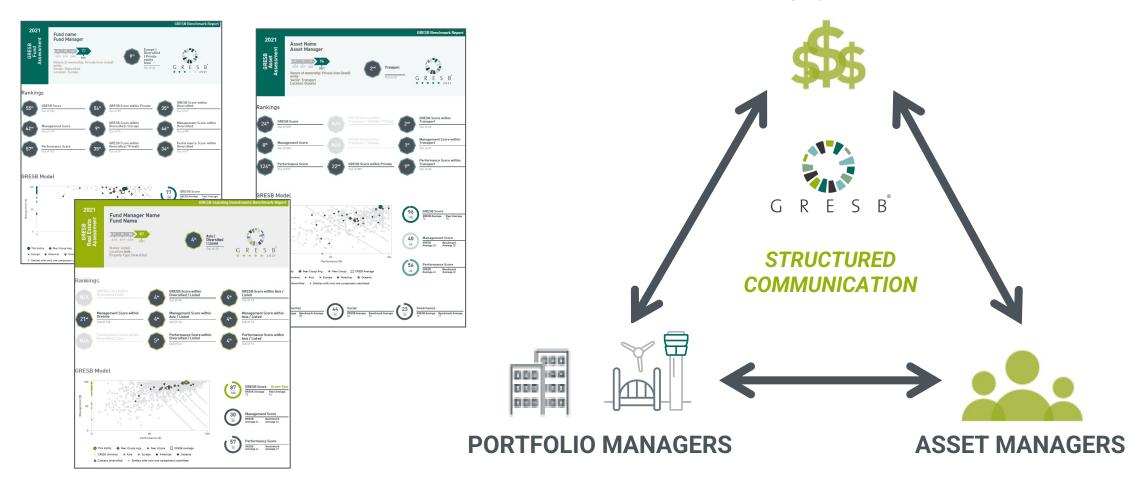


Connecting Stakeholders



INSTITUTIONAL INVESTORS

Equity | Debt



Structured Non-Financial Data

Advancing the Market





Management Education
Enhanced Decisionmaking
Stakeholder Communications







Tom IdzalHead of Americas



Sarah Welton
Director
GRESB Foundation



GRESB Americas



Dan WintersSenior Director
Strategic Initiatives





Paul Vozzella
Real Estate - Director
Eastern North America

Cristie Miller
Infrastructure – Director
Americas Region





Robert Slowko
Real Estate - Director
Western North America &
Latin America

About the GRESB Foundation

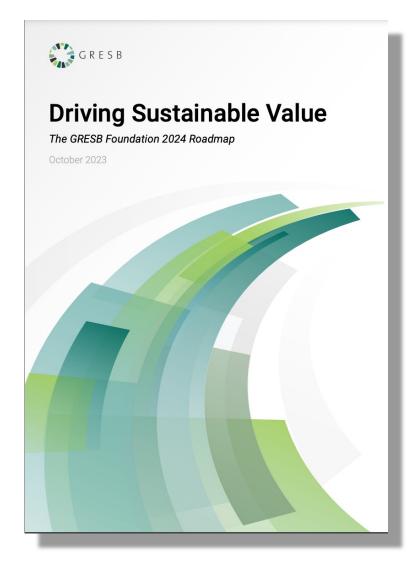


The GRESB Foundation acts to:

- Lead the evolution of GRESB Standards in support of the Foundation's mission
- Facilitate industry engagement in standard development
- Seek input from industry experts to inform and evaluate the significance of new and emerging issues
- Ensure that GRESB Standards are feasible and can be practically implemented

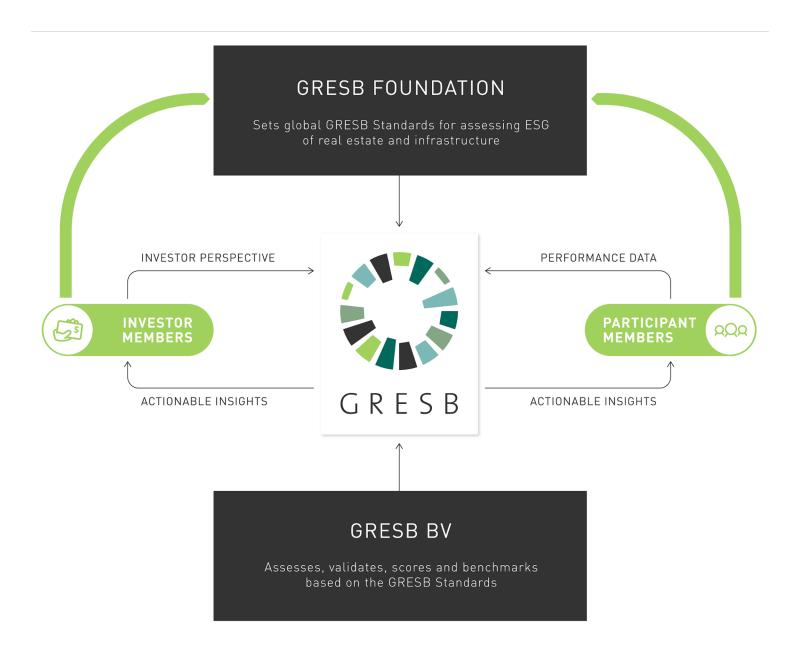
Core Principles

- Independent
 Mission Driven
- Investor Led
 Industry Representative



GRESB Governance Structure







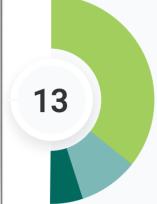












Foundation Board

- 9 Investors3 Participants1 Industry Partners





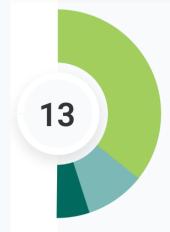












Foundation Board

- 9 Investors
- 3 Participants
- 1 Industry Partners



Esther An, City Developments Limited

Matt Christensen, AllianzGI

Mathieu Elshout, PATRIZIA

Vincent Felteau, **PSP Investments**

Patrick Kanters, APG Asset Management

Maarten Jennen, **PGGM** (Deputy Chair)

Kathleen Jowett, LaSalle Global Solutions (Chair)

Helena Olin, AP2

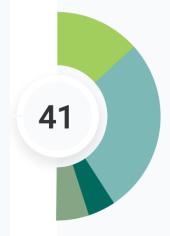
Will MacAulay, **HESTA**

Dominique Moerenhout, EPRA

Shama Nagushbandi, AIMCo

Mary Nicholson, Macquarie Asset Management

Stéphane Villemain, Ivanhoé Cambridge



Standards Committees

- 13 Investors
- 20 Participants
- 3 Partners
- 5 Industry Partners



Aleksandra Njagulj, DWS Group (Chair)

Olivia Muir, UBS (Deputy Chair)

Abigail Dean, Nuveen Real Estate

Jorge Chapa, GBC of Australia

Dan Grandage, abrdn

Helen Gurfel, CBRE

Ryuichi Horie, CSR Design

Nina James, Blackstone

Grace Kwok, AEC Group

Darryl Neate, REALPAC

Clementine Pacitti, Klepierre

Andrea Palmer, PGGM

Rob Simpson, Ivanhoe Cambridge

Benjamin Thomas, The GPT Group

Peter van den Tol, MN

Derk Welling, APG Asset Management



GRESB Infrastructure

Katherine Sherwin, BlackRock (Chair)

Manuel Rodríguez, AINDA Energia (Deputy Chair)

Jane Baseby, PATRIZIA

Lucinda Callow, DWS Group

Olta Cibuku, Amp Energy

Jon Collinge, Morrison & Co

Gerry Connelly, Amey Investments

Chandra Eastwell, Macquarie

Neil Krawitz, Arcus Infrastructure

Shali Lingaretnam, Victorian Funds

James Milner-Smith, Neos Networks

Anne-Noelle Le Gal, Vantage Infrastructure*

Ruairi Revell, abrdn

Ainsley Simpson, Infrastructure Sustainability Council

What's Ahead: GRESB Real Estate 2024



Full 2024 list of Changes

2024

GRESB Real Estate Standard List of Changes

Following the <u>GRESB Standard Development Process</u> formalized in early 2022, the GRESB Foundation has reviewed and approved changes throughout 2023 aiming to develop, maintain and improve the GRESB Standard. The complete list of changes related to the 2024 Standard is presented in this document. There are four types of changes:

- 1. General 2024 Standard Changes
- 2. Tactical 2024 Standard Changes
- 3. 2025 Standard Changes
- Other Changes

For each change, information on background and purpose along with a description on scoring and reporting impact for participants are provided.

1. General 2024 Standard Changes

Climate resilience and opportunities (RM5)

Background and Purpose: The previous Standard only covered climate-related risks and did not address climate-relate opportunities (CROs). CROs are a critical aspect of the Task Force on Climate-related Financial Disclosures (TCFD) framework. Reflecting both risks and opportunities ultimately allows entities considering future climate scenarios to understand the full potential outcomes of their activities, and to align more closely with the TCFD. The GRESB Foundation recommended the Standard better incorporates CROs to increase alignment with TCFD.

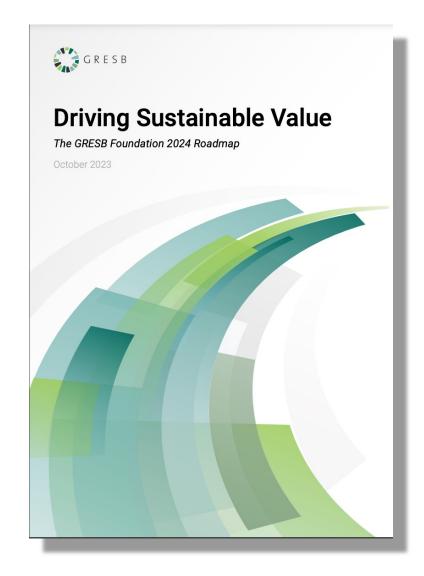
During 2023 the inaugural International Sustainability ISSB Standards - IFRS S1 and IFRS S2 - were published. The IFRS S1 and S2 align with and supersede TCFD. By incorporating CROs this year the Standards also align closer to IFRS. IFRS will be reviewed in future years in terms of even closer alignment, rather than TCFD.

Additionally, it was identified that the list of available transition and physical climate scenarios required an update to include the new 'Shared Socioeconomic Pathways' (SSP).

Description of Change: Scope of indicator *RM5 Climate resilience* is now expanded to cover climate-related opportunities along with textual clarification. The list of physical and transition scenario options is updated to include new SSP scenarios.

Scoring Impact: Indicator RM5 is now worth 0.5 point, through a reallocation of scoring weight from existing Risk Management indicators (see Scoring Weight Reallocation Overview below).

Reporting Impact: Participants are required to incorporate resilience into their climate strategy and provide a description on how the entity does so in light of any climate-related risks and opportunities. Participants are now able to select the new SSP-RCP pathways if they use them in their Physical and/or Transition Risk scenario analysis. This indicator will not be prefilled in 2024.



2024 GRESB Standards Roadmap



Building Certifications

- -- defining validity periods
- -- expiration date

Net-Zero Target Setting

-- scoring – 1 point

EV Charging Stations

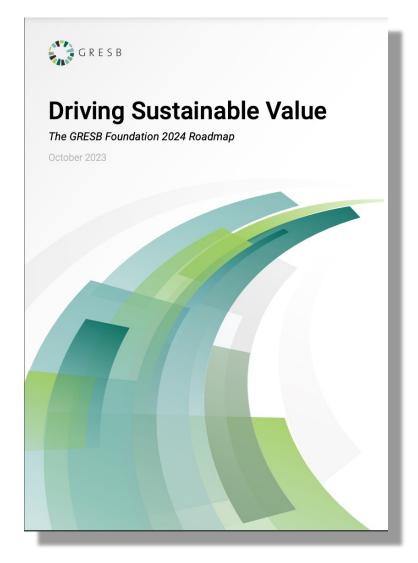
-- isolate energy consumption apart from asset operations

Residential Assets

-- can report multiple energy ratings

Expanded Indicator Scopes & Scoring

- -- climate-related strategies + opportunities
- -- country-based intensity values





gresb.com



LP ESG Interest

GRESB 2008 :: Founding LP Investor Members







GRESB Investor Members 2013





GRESB Investor Members 2018



















CalPERS































CBRE

CLARION SECURITIES







































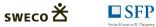


































GRESB Investor Members 2023





Fund, L.P.



Detailhandel

Unisuper Management Ptv Ltd.



United Nations Joint Staff Pension Fund







VFMC





Andra AP-fonder

cefc

ING 鈊

OXFORD

Blue Sky Group



What's UP?

Separate Account Submissions

US-based separate accounts JVs	\$ Origin
Alberta Investment Management Corporation [AIMCo]	Canada
British Columbia Investment Management [BCIMC]	Canada
Caisse de dépôt et placement du Québec [CDPQ]	Canada
Canada Pension Plan Investment Board [CPPIB]	Canada
Norges	Norway
BVK	Switzerland
CalPERS	United States
CalSTRS	United States
Los Angeles County Retirement Association [LACERA]	United States
New York State Common Retirement Fund	United States
State of Colorado [COPERA]	United States
State of Illinois	United States
State of Iowa [IPERS]	United States
MassPRIM	United States
State of Oregon	United States
Texas Teachers	United States
Government Services Administration [U.S. GSA]	United States
New York Life General Account	United States

Net Zero Commitments

Net Zero Asset Owners Alliance

-- 86 institutional investors & insurers

Net Zero Asset Managers Initiative

-- 315 asset management firms

Net Zero Banking Alliance

-- 134 banks

Science Based Targets

-- 277 real estate companies



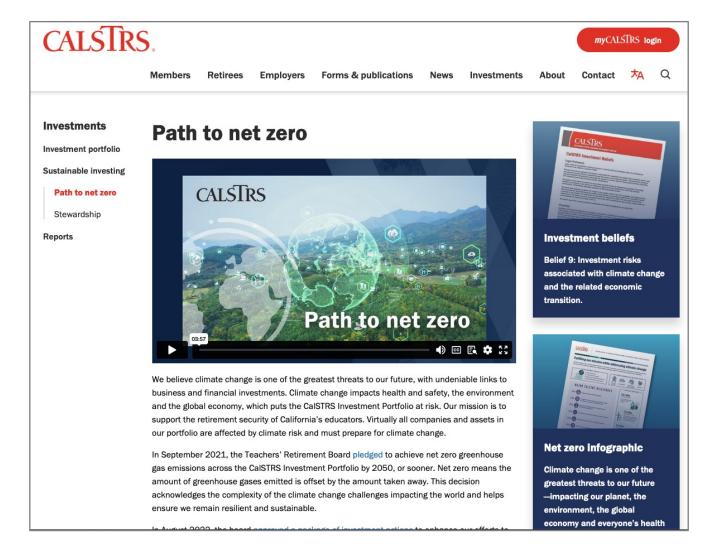
https://www.unepfi.org/net-zero-alliance/alliance-members/ https://www.unepfi.org/net-zero-banking/members/ https://www.netzeroassetmanagers.org/signatories/ https://sciencebasedtargets.org/companies-taking-action#dashboard

Net Zero Commitments



CalSTRS :: 2030 Science Based Target @ 50% carbon reduction

CalSTRS :: 2050 Net Zero Carbon Commitment



Net Zero Commitments







About Treasurer Read

News and Data

Unclaimed Property

About Treasury ~

Contact

Q

Sustainable Investing

Treasury recognizes the importance of taking action to understand and navigate investments risks related to the global climate crisis to help deliver sustainable long-term returns for our beneficiaires.



Treasury's Commitment to Sustainable Investing

"Climate Change is real. It's here. Now. And it makes our job of providing secure retirements for those firefighters, teachers, and public servants who have worked hard for a better Oregon, more difficult. That means we must look far into the future 30 and 40 years from now and consider all the risks and opportunities.

Net Zero Commitments





New York City Comptroller :: 2040 Commitment



https://comptroller.nyc.gov/services/for-the-public/nyc-climate-dashboard/climate-finance/

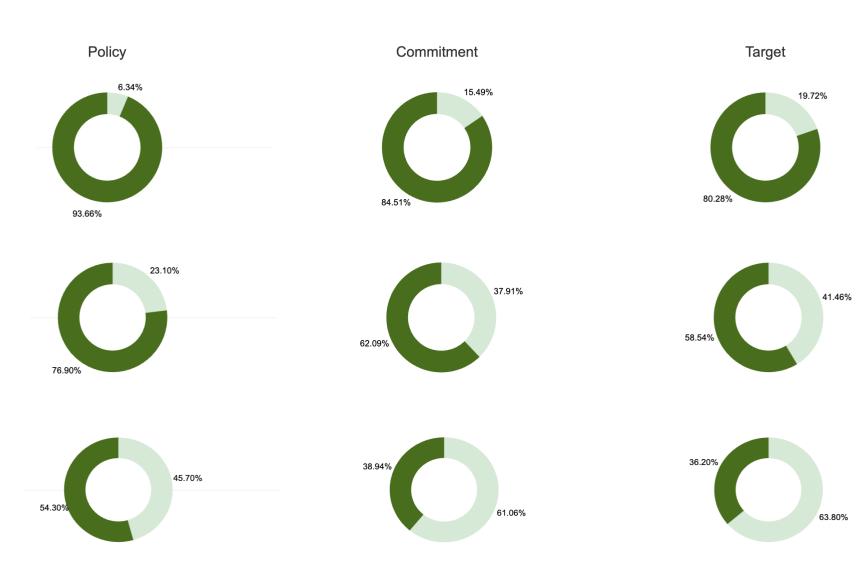
Oceania

European Union

Americas

Net Zero Targets by Region





GRESB Benchmark
Members [funds + REITs]







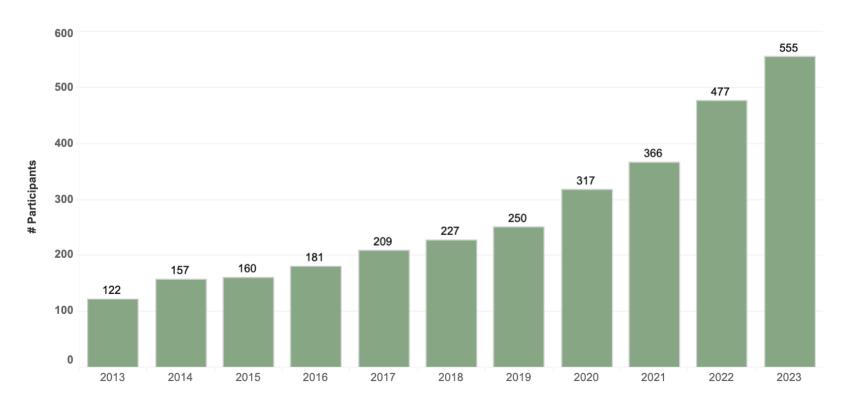
GRESB Americas 2023

Top Growth Areas

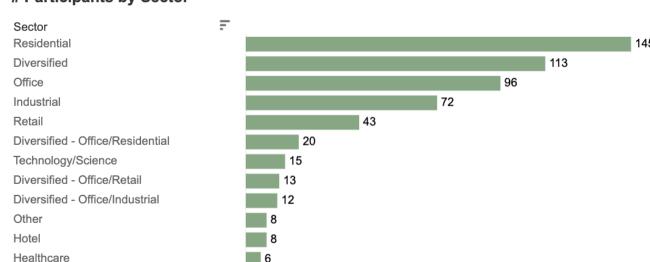
Multifamily Residential

Industrial

Diversified Value Add + Opportunity Funds



Participants by Sector



What's UP?

GRESB Benchmark
Members [funds + REITs]

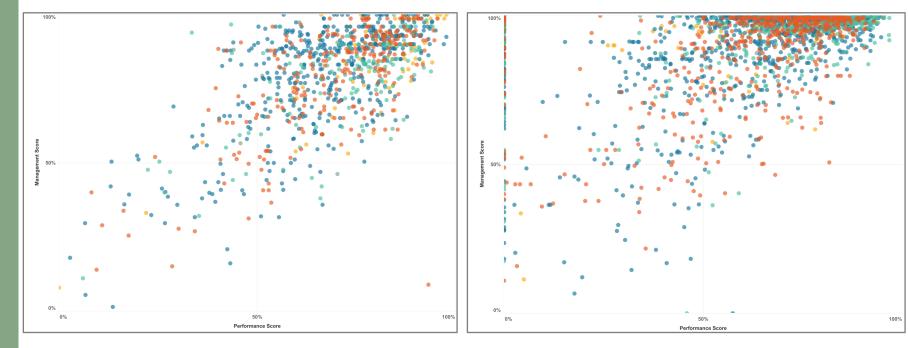


Туре	2019	2023	% change
Total Portfolios in GRESB Benchmark	964 portfolios	2,084 portfolios	+116%
Value Add + Opportunistic	184 funds	448 funds	+143%
Core Funds	539 funds	1,059 funds	+96%
Listed Companies	240 REITs	392 REITs	+63%
NCREIF ODCE Funds	22 funds	29 funds	+30%
Total Asset Count	102,000 assets	170,000 assets	+67%

What's UP?

GRESB Scores Globally





2019 Benchmark

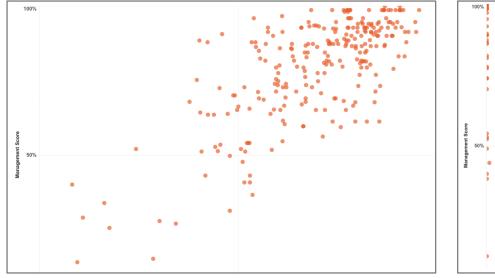
2023 Benchmark

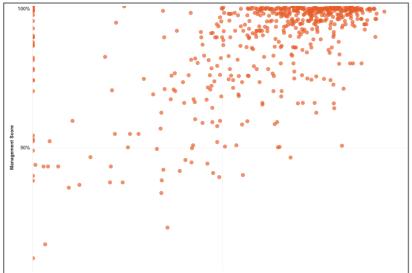


What's UP?

GRESB Scores Americas







2019 Benchmark

2023 Benchmark



GRESB Americas 2023

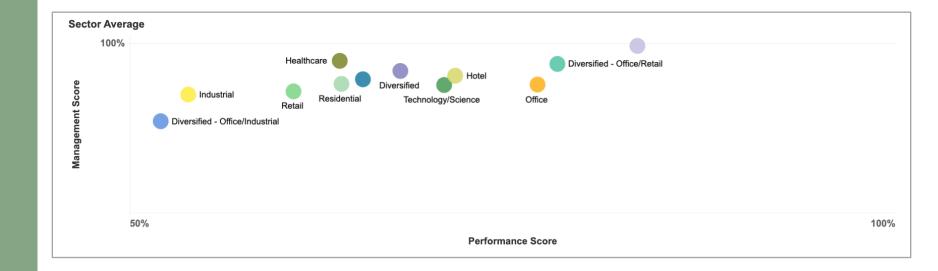
Raising the bar

GRESB Star Ratings :: Score Breakdowns



Standing Investments

GRESB Rating	Z A	Top Limit	E	Bottom Limit	Limit Difference
****		94.38	8	87.47	6.91
****		87.41	8	81.55	5.86
***		81.55	7	75.19	6.36
**		75.17	6	65.13	10.05
*		64.83	7	7.09	57.75



GRESB Americas 2023

Raising the bar

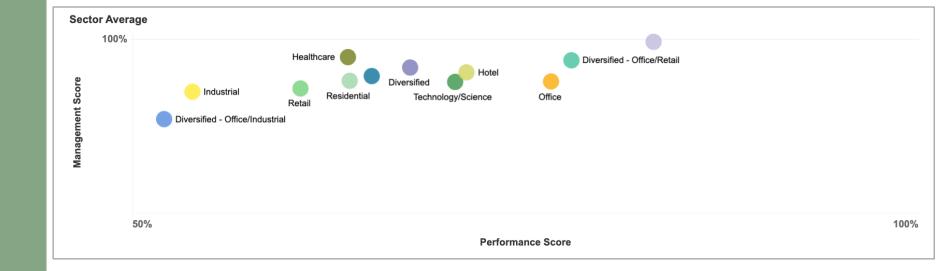
GRESB Score Averages – Management | Performance



GRESB Rating

**
*

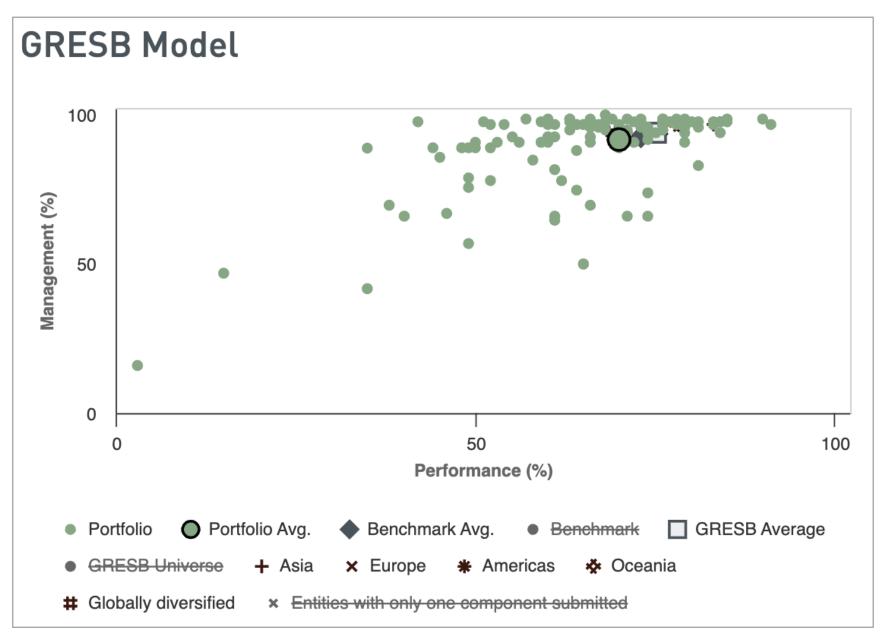
Average Standing Investments Score	Average Management Score	Average Performance Score
89.68	29.34	60.34
84.32	29.05	55.27
78.34	28.39	49.96
70.72	26.92	43.80
49.83	20.34	29.49



What's UP?

Americas
Multifamily Sector





What's UP?

Americas
Multifamily Sector

GRESB 4 Stars GRESB 5 Stars

GRESB 4 Stars GRESB 5 Stars

Avanath Affordable [

Crow Holdings

Harrison Street

Stoneweg

Equity Residential REIT

Avalon Bay REIT

AIR Communities REIT

Turner Impact Capital

Essex Property Trust

Pacific Urban

Starlight

Nuveen

Lasalle

UDR REIT

Blackrock

Berkshire Residential

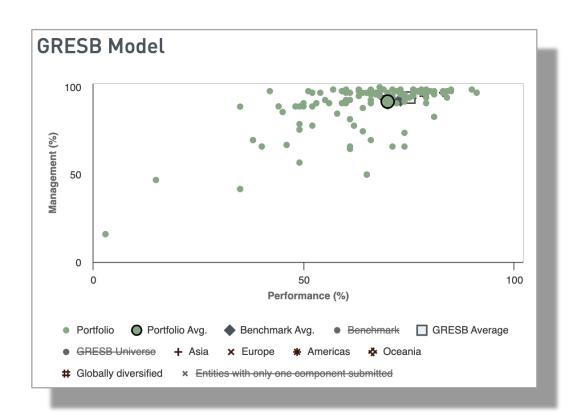
Lendlease

Greystar (multiple funds)

Sentinel Real Estate Fund

GID Investment Advisers

Clarion Partners

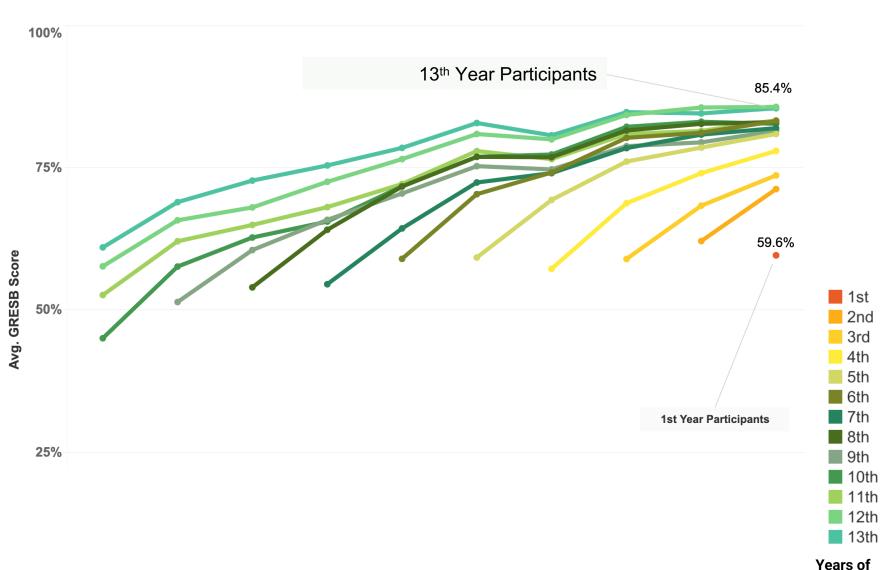




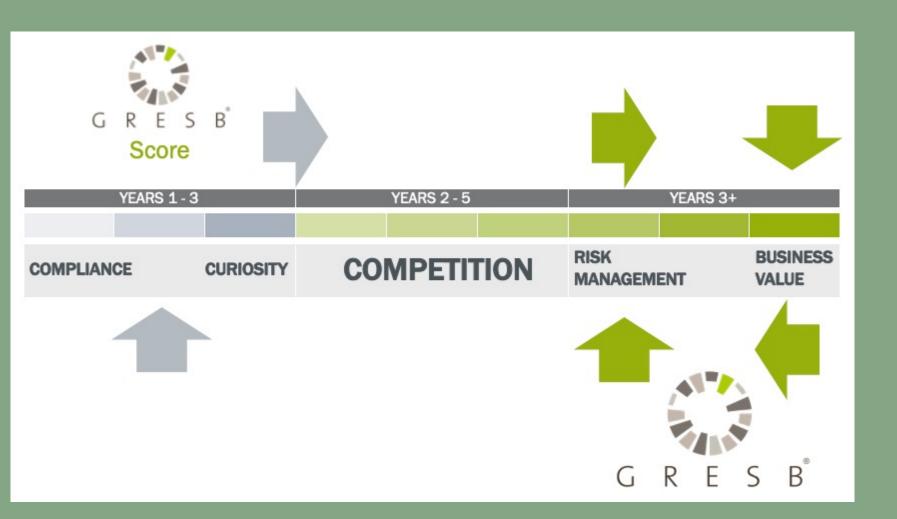
What's UP?

GRESB Member Cohorts – 2010 to 2023





Consecutive Benchmarking





RESULT

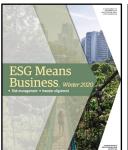
Continuous Improvement

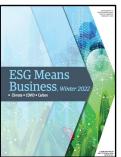
ESG benchmarking is an ongoing process

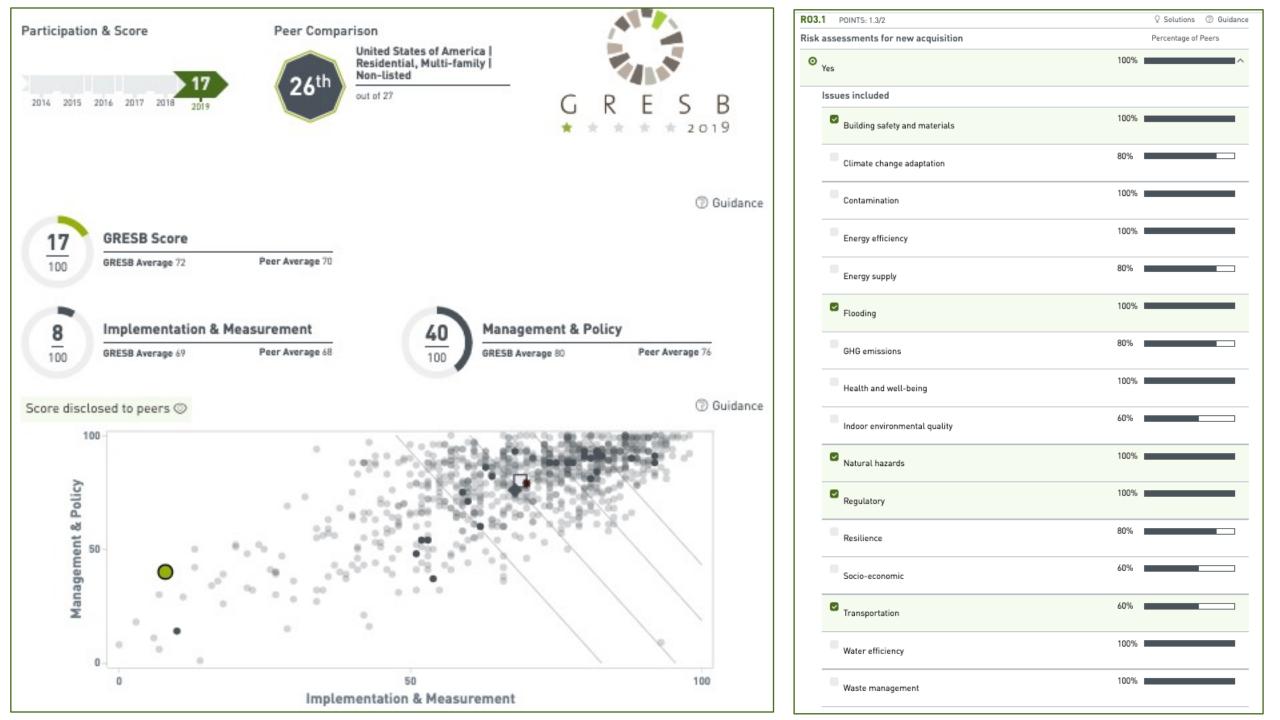
Organizational advancement + change

There is no "winning" ESG









2019

Kilroy Realty Corporation Kilroy Realty Corporation

Participation & GRESB Score

91 92 92 94 96

Peer Comparison





GRESB Model





03.1 POINTS: 2/2	
isk assessments for new acquisition	Percentage of Peers
⊙ Yes	100%
Issues included	
Building safety and materials	100%
Climate change adaptation	55%
☑ Contamination	100%
☑ Energy efficiency	100%
✓ Energy supply	91%
Flooding	91%
GHG emissions	64%
☑ Health and well-being	91%
☑ Indoor environmental quality	91%
☑ Natural hazards	100%
☑ Regulatory	100%
✓ Resilience	64%
Socio-economic	36%
☑ Transportation	73%
☑ Water efficiency	91%
✓ Waste management	82%
☑ Water supply	82%

What's UP?

Carbon Reduction Strategies



What we Do / Data / Carbon Pricing Dashboard

Carbon Pricing Dashboard

- ETS implemented or scheduled for implementation
- ETS or carbon tax under consideration
- ETS implemented or scheduled, ETS or carbon tax under c...
- Carbon tax implemented or scheduled for implementation ETS and carbon tax implemented or scheduled
- Carbon tax implemented or scheduled, ETS under consider...

KEY STATISTICS ON REGIONAL, NATIONAL AND SUBNATIONAL CARBON PRICING INITIATIVE(S)

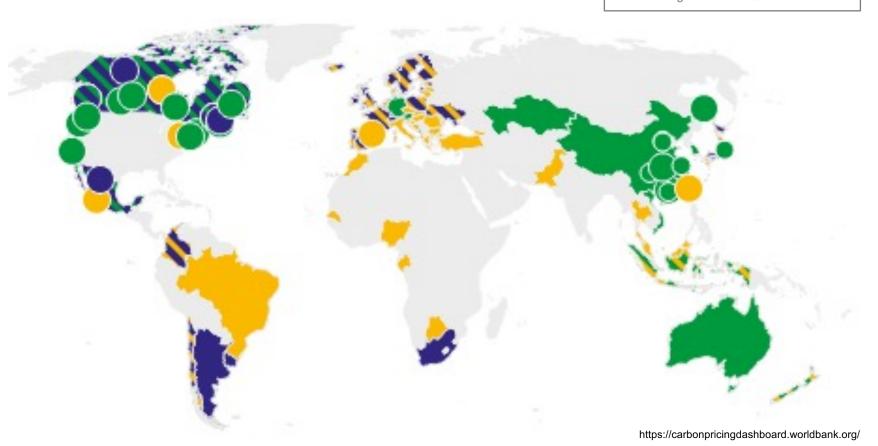
Carbon Pricing initiatives implemented

National Jurisdictions are covered by the initiatives selected

Subnational Jurisdictions are covered by 33 the initiatives selected

In 2023, these initiatives would cover

11.66 GtCO₂e, representing 23% of global GHG emissions

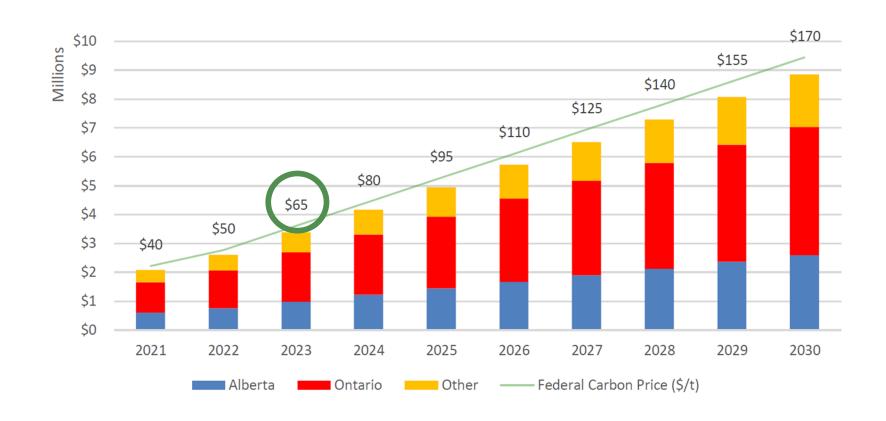


What's UP?

Carbon Reduction Strategies



Pricing in Carbon Emissions in Canada



What's UP?

Carbon Reduction Strategies



Asset Managers Decarbonization Strategies



Kingsett Capital Carbon Reduction Tool – download it here:

https://sustainability.kingsettcapital.com/downloads/

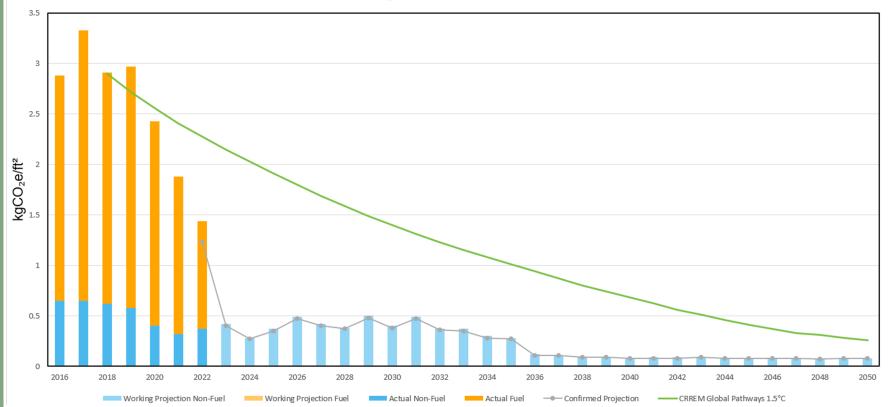
What's UP?

Carbon Reduction Strategies



Paris Climate Agreement @1.5C

Emissions Performance vs. Paris Climate Agreement



GRESB Transition Risk Report



- Transition risk insights based on data provided in the Real Estate Assessment
- Data estimation and GHG calculation methodology built from asset-level data
- Built on the Net Zero Asset Owner Alliance and IIGCC recommended CRREM Decarbonization Pathways.



ESG 2023 :: What's Up

Summary

LP ESG Interest

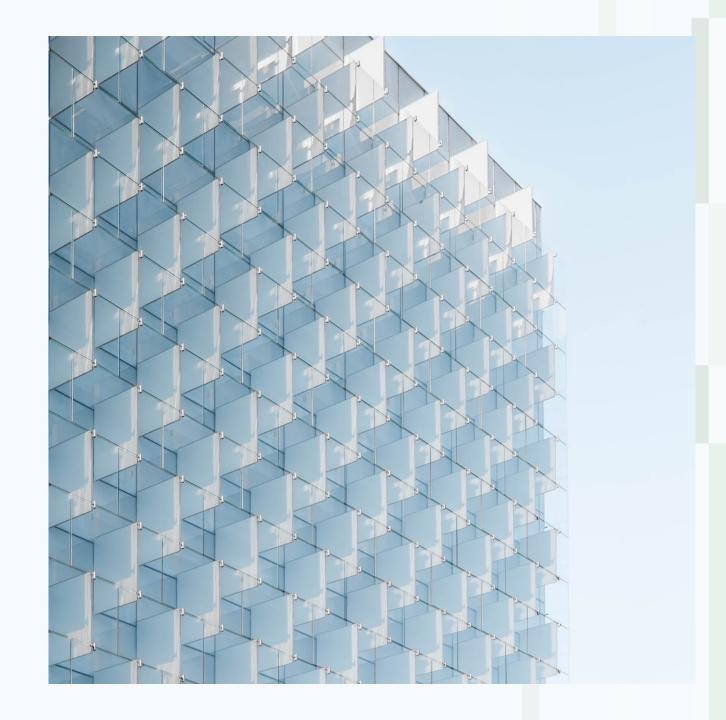
- -- carbon footprinting
- -- climate damage risk exposure
- -- best-in-class fund managers | REITs

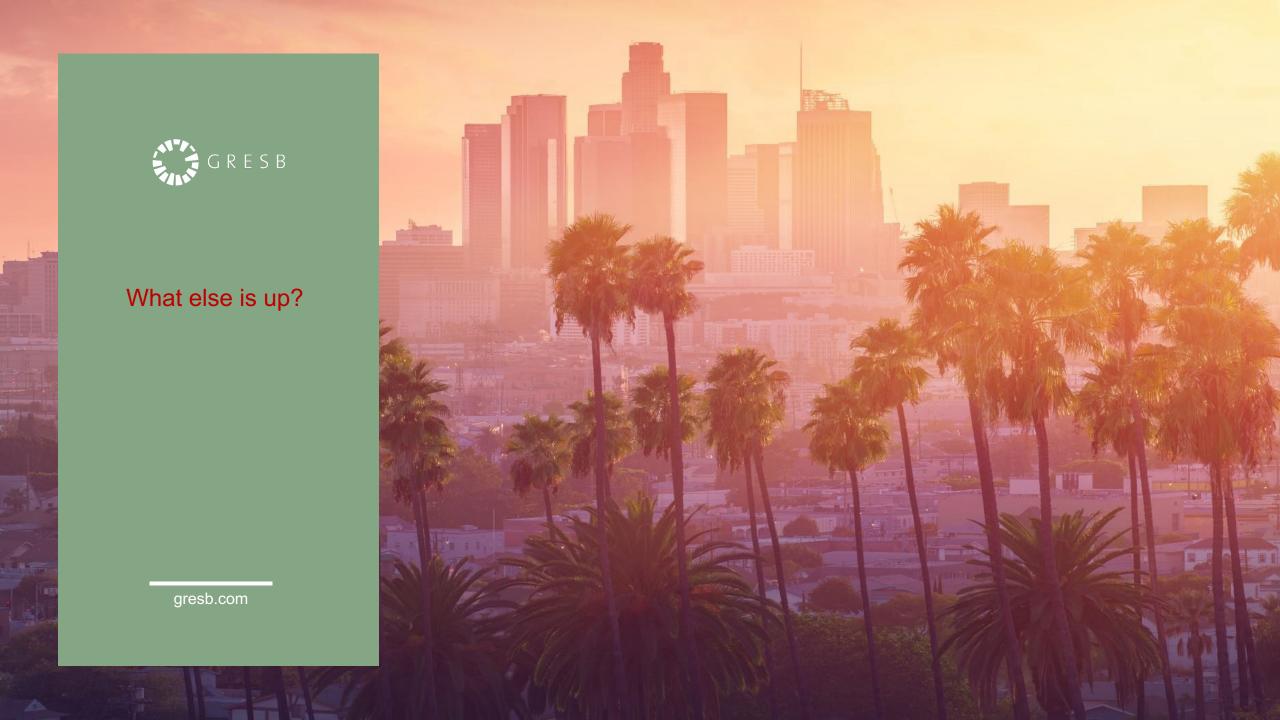
Net Zero Commitments

GRESB Benchmark Members

GRESB Scores

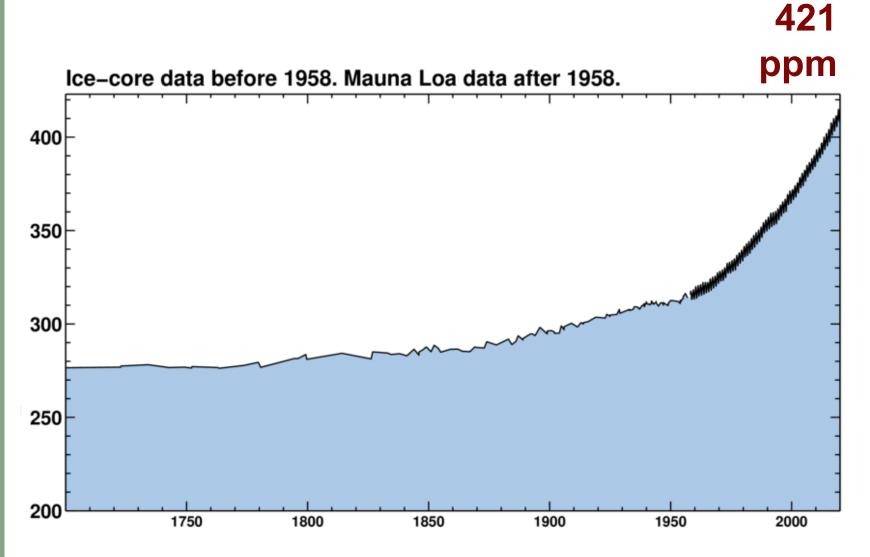
Carbon Reduction Strategies





1. Carbon = 420 PPM



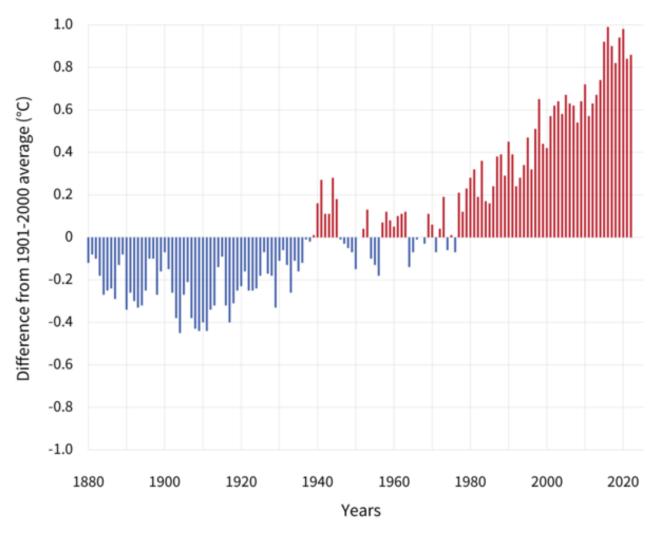


1. Carbon = 420 PPM

2. Global Surface Temperatures



GLOBAL AVERAGE SURFACE TEMPERATURE

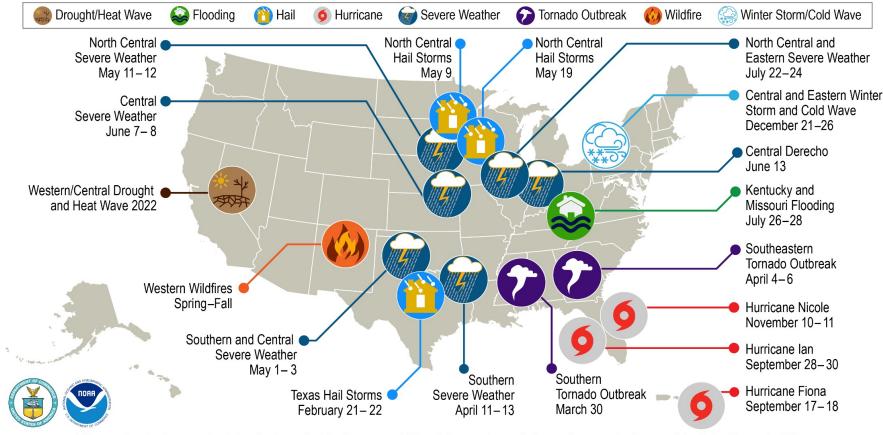


https://www.climate.gov/news-features/understanding-climate/climate-change-global-temperature

- 1. Carbon = 420 PPM
- 2. Global Surface Temperatures
- 3. Climate damages



U.S. 2022 Billion-Dollar Weather and Climate Disasters

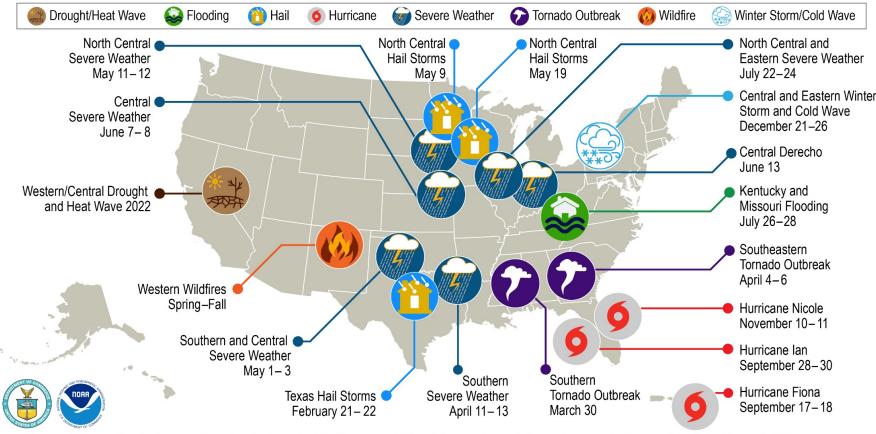


This map denotes the approximate location for each of the 18 separate billion-dollar weather and climate disasters that impacted the United States in 2022.

- 1. Carbon = 420 PPM
- 2. Global Surface Temperatures
- 3. Climate damages



U.S. 2022 Billion-Dollar Weather and Climate Disasters



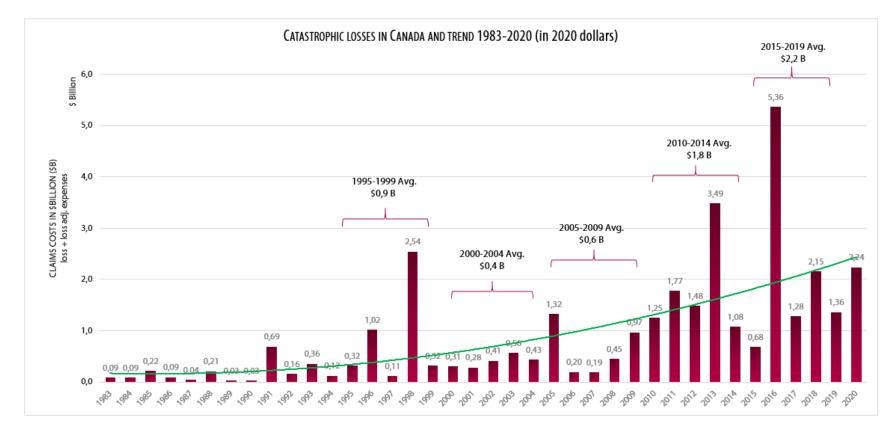
This map denotes the approximate location for each of the 18 separate billion-dollar weather and climate disasters that impacted the United States in 2022.

\$169.8 Billion

- 1. Carbon = 420 PPM
- 2. Global Surface Temperatures
- 3. Climate damages



Canada Insured Losses – 2020 dollars



Sources: 1983-2007: BAC, PCS Canada, Swiss Re, Deloitte; 2008-2020: CatlQ.

GRESB TCFD Alignment Report



What to expect?

- Built from TCFD-relevant data straight from the GRESB Assessments
- Advantages:
 - Identify gaps in TCFD disclosure efforts
 - Benchmark TCFD process adoption with peers
 - Communicate TCFD readiness to investors



More info: https://gresb.com/products/tcfd-reporting/

- 1. Carbon = 418.5 PPM
- 2. Global Surface Temperatures
- 3. Climate damages
- 4. Regulations



United States Energy Disclosure Laws



- 1. Carbon = 420 PPM
- 2. Global Surface Temperatures
- 3. Climate damages
- 4. Regulations



European UnionSustainable Finance Disclosure Regulation

Financial product classification in SFDR

Sustainability requirements

 Must integrate and declare sustainability risks

Article 6

Products with no sustainable characteristics

- ✓ Must do no significant harm
- Must integrate and declare sustainability risks

Article 8

Products with environmental or social characteristics

- Must actively contribute to one of the six Taxonomy objectives
- ✓ Must do no significant harm
- Must integrate and declare sustainability risks

Article 9

Products with a sustainable investment objective

GRESB SFDR Reporting Solution



Principal Adverse Impact (PAI)

Drawing on the Real Estate Assessment, GRESB's SFDR solution can improve product level reporting.

- Start with more accurate data
- Align with future CSRD requirements
- Benefit from sophisticated estimations
- Gain added flexibility in reporting



More info: https://www.gresb.com/nl-en/products/sfdr-reporting/

ESG = Structured Non-Financial Data

Control Environment Risk Assessment Control Activities Information & Communication Monitoring Activities

Environmental

Energy consumption

Water use metrics

Waste generation

GHG emissions – all scopes

Science-based targets

Climate risk assessments

Management systems

3rd party ratings [LEED, etc.]

Social

Risk assessments

Training & development

Tenant satisfaction

Employee engagement

Health & well being

Diversity & inclusion

Supply chain monitoring

Community impacts

Governance

Decision accountability

Personnel targets

Reporting & transparency

Industry leadership

Transitional risk assessments

Whistleblower protections

Policies - green leasing & Tl's

Data process reviews & audits

New GRESB Member Solutions





Internal: Management Decision-making

External: Stakeholder Communications

Download slide presentations

https://www.gresb.com/nl-en/gresb-results-events-2023/



Dan Winters, CREGRESB Senior Director

d.winters@gresb.com



ESG Experts Panel



Dan WintersGRESB



Isela RosalesBridge Investment Group



Ryan Tinus LivCor



Michelle Winters
Conservice

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