

WASTE NOT, WANT NOT

Navigating Waste Management
& Evolving Industry Trends



OUR SPEAKERS



Richard Bates

Director, Waste & Diversion Strategies
Greystar



Sara Vogel

Director of Transitions & Compliance
American Landmark Apartments



Dax Madsen

Director of WasteX
Conservice

About American Landmark



\$7.3 billion

own and operate
\$7.3 billion of gross
real estate value



~779 employees

working across our
Sunbelt markets to
deliver best in class
service



104 properties

operate over 104
multifamily properties



~32,000 units

NMHC 35th largest
apartment owner with
approximately 32,000 units
under management



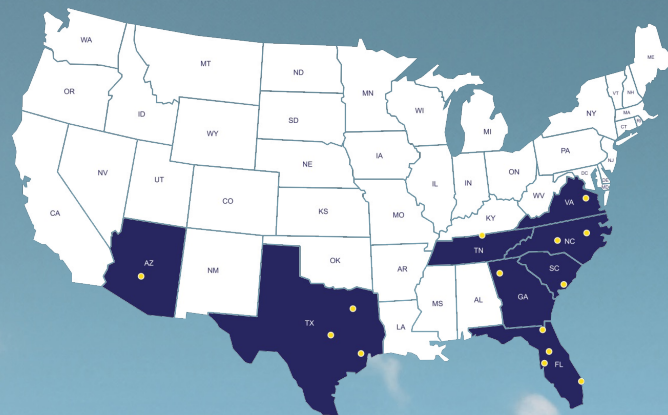
14 markets

properties located in
14 markets across the
U.S. Sunbelt



**AMERICAN
LANDMARK**

Our Geographic Footprint



FLORIDA

TAMPA/
ST. PETERSBURG
1,196 units

MIAMI/FORT
LAUDERDALE
1,630 units

ORLANDO
2,306 units

JACKSONVILLE
7,806 units

TEXAS

AUSTIN/SAN
ANTONIO
3,682 units

HOUSTON
4,423 units

DALLAS
7,209 units

NORTH CAROLINA

CHARLOTTE
3,783 units

RALEIGH
939 units

ARIZONA

PHOENIX
694 units

GEORGIA

ATLANTA
1,614 units

SOUTH CAROLINA

CHARLESTON
1,641 units

VIRGINIA

RICHMOND
648 units

TENNESSEE

NASHVILLE
1,157 units



Greystar

Property Management

- Largest US multifamily management company
- 900,000+ multifamily units & student beds

Development & Construction

- Top 3 US multifamily real estate developers
- \$34+ billion in global development assets

Investment Management

- \$76+ million in AUM globally
- 300+ owned assets across the US

GREYSTAR™



23,800+

Team Members



247

Global Markets

Conservice



- Conservice is the largest utility management solutions provider in the US
- We manage utilities for over 7.3 million service points across the US
- Support ESG efforts for over 3 billion square feet and more than 31,000 properties around the world
- We're the leading ENERGY STAR certifier
 - Our teams supported over 1,000 ENERGY STAR applications in 2023
 - We've been an ENERGY STAR Partner of the Year since 2012
- GRESB Global Partner, ULI Greenprint Strategic Partner, Fitwel Champion



GET IN TOUCH!



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